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TELE SERVICE CO., LTD.

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COMPANY PROFILE

Tele Service Co., Ltd. was established in 2003 by a group of engineers with knowledge, expertise and experience in Telecommunication and IT information systems.

Our company is one of the leading contractors for telecommunication in Thailand, with over 18 years of experience we are the One Stop Service, providing consultation, system design, installation, testing and system maintenance for leading agencies and organizations. With its advanced software and hardware solutions, we provide a complete approach to the network edge for service providers, allowing them to offer the highest levels of services for customers.

Operating with the latest technologies, **Tele Service Co., Ltd.** provide **Enterprise** and **Carrier** network solutions, implementation and is built to deliver the highest levels of service manageability and best cost for performance.

Our area of products and services can be categorized into 3 main offerings, namely, **Network Solutions**, **Business Solutions** and **Professional Services**.

Network Solutions include infrastructure products and services covering all layers of communications networks.

Business Solutions aim to help our customers' needs to better utilize existing infrastructure to improve productivity and gain competitive edges.

Professional Services provide end-to-end services throughout the various stages of our customer's project implementation and maintenance and also include outsourcing services for all these activities.





Our Vision

To be the leading provider and high-integrity partner for IT and communications solutions engineered and supported locally enabling to achieve organization's vision and goals.

Our Mission

To be the leading solution provider and systems integration and go beyond by delivering the highest value to our customers, employees, suppliers providing innovative, advanced and appropriate solutions, enabling organization's to deliver their business goals and building long-term relationships based on mutual trust and respect.

Core Values

We work as one team in a collaborative environment. We know that everything accomplished relies on the skills, integrity, commitment and dedication of our employees.

Effective People

Right people doing the right job. We offer challenging, fair, and rewarding employment for our employees and set high expectations for performance. We seek to create an environment where people become dynamic, creative and can make a difference allowing them to realize their full potential.

Honesty & Sincerity

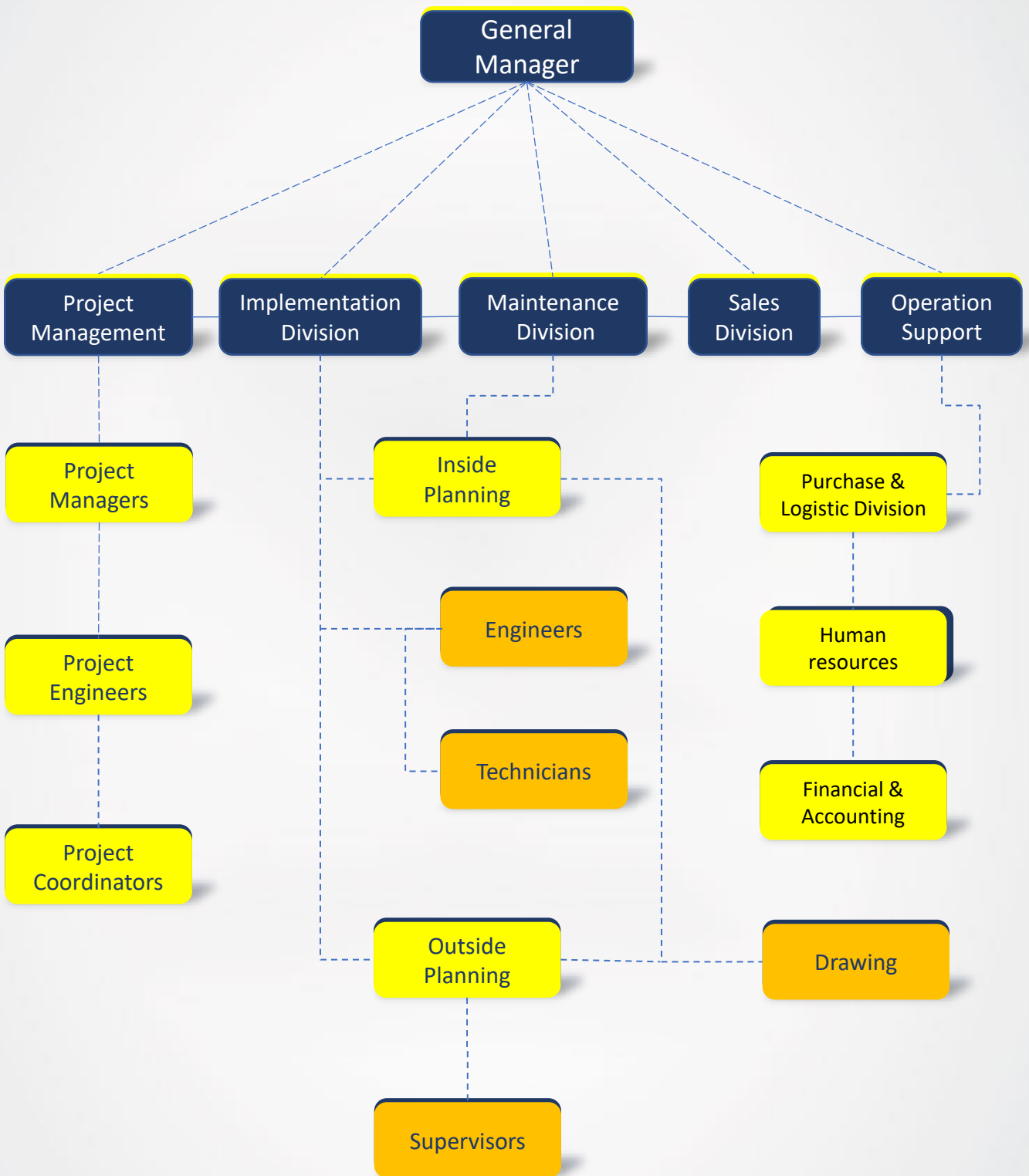
We do what we say we will do. Everything we do reflects a commitment to the highest standards of personal and corporate ethics.


Rewarding Relationships

We believe in developing & adopting long term partnerships; focusing on creating values and trust by understanding the fact that relationship building is a process not an event.

Accountability

Taking ownership and responsibility. We understand your requirement and deliver high quality service by leveraging the resources and know-how of our business.



A man with a beard is shown in profile, looking at a smartphone. The background is a dark blue with a network of glowing blue lines and dots, suggesting a telecommunications or IT theme.

“Throughout the years Tele Service has rapidly emerged as a communications network specialist and leading systems integrator and is recognized for our best in class state-of-the art technology, customer support services and end to-end technology expertise.”

As a value-added provider of end to end solutions, **Tele Service** services encompass the design, supply, installation, integration, commissioning and maintenance of system solutions, as well as turnkey project management, consultancy and training services.

From traditional voice network to converged multi-service networks, from optical transmission networks to high-speed data networks carrying multi-protocol services and from electronic document management system to customer relationship management.

Tele Service expansive range of solutions ensures that we always remain at the forefront of technological trends. We are, right from the beginning, committed to provide the highest standard in service and technical support, as we strive to become the communications company-of-choice in the IT and Telecommunications industries.



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Business Solutions aim to help our customers' needs to better utilize existing infrastructure to improve productivity and gain competitive edges.



With the current highly competitive telecommunications market, our skills and experiences in the deployment of infrastructure network help our customers who are service providers to bring innovative, high-quality network to their customers faster and more cost effectively. Among our network solutions we offer :

- Fiber Optical Network
- High-speed optical transmission network deploying SDH and DWDM technologies
- Microwave transmission network
- Multi-services access network with both narrowband and broadband technology (xDSL, Wireless, etc.)
- Local Area Network(LAN) and Wide Area Network(WAN)
- ATM and/or IP communications network supporting converging voice and data.

Benefiting from our proven processes and methodologies, our customers can rest assured in outsourcing our Professional Services to handle its deployment of communications network from inception to maintenance all with reliability and well within budgets.

This starts from initial planning and design consultation design, site preparation, staging, logistics to implementation and maintenance. Our Project management services ensure the smooth and successful activities throughout the life cycle of the project deployment. And with our long experienced and highly skilled specialists in the industry, in-depth training in related technology area can be provided.

As a specialist in IT industry are providing manpower outsourcing services on a regular basis to number of clients in Government/Public Sector. Our employees are guided by a well defined work approach and adhere to ethical business practices, work to deliver results of desired quality and ensure customer satisfaction.

We have the capability to provide the necessary manpower, according to your specifications.

We can provide consultants on a long term/project wise in the following areas:

- Project Managers
- Help Desk Professionals
- Security Consultants
- Network Engineers
- Network Consultants
- Database Consultants
- System Administrators



Tele Service assists clients for meeting their emerging IT, communications Systems/Networks and Data Centre needs from the outset. Tele Service provides various consultancy services both technically and commercially for the development of Business Case and Functional Requirements, Technology Evaluations, Cost Estimates, Scope of Work, Technical Specifications, Testing and Commissioning Plans, Site Acceptance Plan and Service Level Agreements.

Tele Service provides Business Continuity and Disaster Recovery Consultation. This refers to a firm's ability to recover from a disaster and/or unexpected event and to swiftly resume or continue operations. We help organization's prepare an end-to-end plan that meets international and local government specifications.

We can initially develop the system concept design in a vendor independent manner to allow for the most advanced and cost effective solutions. Further consultancy is provided develop the detailed Front End Engineering Design (FEED) documentation to facilitate the tendering process.

By capitalizing on existing infrastructure, our customer can reduce costs and time to bring its services to market through the deployment of our value-added network management system and optimization tools. This helps bring more flexibility and differentiating services to its end-users. Our solutions also address business needs for system applications to manage documents, streamline business processes and manage customer information. Some of the highlights of our offerings include :



- Network, service and business management for infrastructure facilities
- Tools for surveillance, monitoring and analysis of the network
- Network planning, design and optimization tools
- Electronic Document Management System (EDMS)
- Workflow Application
- Customer Relationship Management System (CRM)

Design

Our staff is experienced in all aspects of engineering design and is capable of carrying out both front-end process design/basic engineering and detail engineering design tasks. We have a good understanding of the process requirements and specifications used by most of the main corporations in the region.

Project Management

Project Management undergoes through several phases including initiation, planning, execution, control and close out. The services include developing a project execution plan, which includes defining project goals and objectives, specifying tasks, project organizational chart, execution of Field Acceptance Tests (FAT) & Integrated System Testing, integration with 3rd party equipment and timelines for completion. It also includes implementing the project plan, along with careful controls to stay on the "critical path", that is, to ensure the project is being managed according to plan.

System integration and FAT

We specialize in bringing together components and subsystems from various manufacturers and technology disciplines to deliver an optimized, integrated and cost effective IT and Communication solutions. All integrated systems undergo extensive testing in our Test Center. This testing can be the subject of a witnessed "Factory Acceptance Test" prior to shipping and installation at the client works.



Installation, Integrated System Testing and Training

We are experienced with on-site installations. We are familiar with the specific site safety and work permit requirements of the major corporations in the region. This facilitates efficient and trouble free site works with assured on time scheduling. Integrated System Testing is done at the customer premises and can be subject to client or Independent Testing Authority witnessing and approval. We have experienced trainers who can conduct all aspects of training from Solution Basics to Operation & Maintenance. Such training is conducted either in house or at the customer's premises.

Support, Operation & Maintenance

Tele Service Assistance provides comprehensive support to its clients IT operations based on the defined Service Level Agreements via its 24/7 operational call Centre.



Telecommunication Backbone Systems and Infrastructure

Tele Service is experienced in the design, integration and installation of a range of products and systems including Optical and Microwave transmission systems including SDH, PDH, IP Transport, DWDM, CWDM, RF Survey, RF Planning & Optimizations, Multiservice IP/MPLS, Passive Optical Networks (PON), XDSL and Digital Microwave Radio.

We are experienced in supply, installation, testing and commissioning services for fiber-optic cables including underground, aerial (ADSS), OPGW, transmission systems and wireless point to point and point to multipoint such as WIFI, WIMAX, MESH.

Having a vast experience in Power Line Communications (PLC) systems we can support implementation for the required systems at power stations and 115kV substations providing voice, data, video, SCADA and tele-protection services.

We are equipped with competitive resources for the timely execution of projects with good quality standards .

Networking Infrastructure & Security, Video, Voice, Data and Specialized (Systems)

Network computing continues to evolve the methods of working IT systems that can bring dramatic improvements in productivity by transforming industries and creating opportunities for entirely new market segments. We are therefore able to deliver large, complex, mission critical Emerging Network Technologies and IT infrastructure solutions.

We have a range of consulting and implementation service and solutions involving Infrastructure Routing and Switching, Network Security, Data Center Network Service such as WAN Optimization and Accelerations, Video and Audio Conferencing, Unified Communications including IP Telephony and Contact Center Solutions, Intelligent/Smart Building Management System, Outdoor & Indoor Cabling including Fiber Optic and Cooper Structure Cabling plus Cabling Management System, Site Infrastructure products and accessories such as racks, cabinets, patch panels, patch cords, industrial cables, UPS, air conditioning system, etc.

Data Center, Site & Power

Tele Services Data Center solutions, Site & Power Business Unit builds data centers from ground up, from site preparation, insulation panels, electromechanical works, life safety & security systems, and in collaboration with the Data Center IT, Networking & Security Department, all the way to networking, compute, storage, and virtualization solutions. We deliver your new infrastructure ready for the installation of your critical business applications and databases, and walk you through to your environmental monitoring and systems management as well as data protection and information management.

Our Integrated Infrastructure products and services include:

- IT & Telecom Enclosures & Containment Systems
- Power Management - UPS, Power Distribution, PDU, Data Center Electrical Works
- Standby Emergency Power
- Data Center Cabling - Optical Fiber and High-Speed Copper
- Environment Monitoring & Data Center Infrastructure Management
- Site Preparation
- Safety & Protection Systems
- Integrated Surveillance & Access Control
- Special / Custom Applications - Mobile / Containerized Data Centers & Telecom Tower Compounds



By developing and maintaining relationships with leading products and solution supplier, we are able to properly match and meet our customer needs and deliver the best end-to-end solutions. Having continually support from these partners ensure that our customer will always have the latest innovations, risk-free implementation and future-proof investment. Here are some of our partners we currently have relationships.



With over 10.000 kilometers of optical fiber deployed, over 2,000 telecommunications equipment installed in over 340 customer premises country-wide, this has proved Tele Service to be one of the best system integrators in Thailand and Indochina region.

We have customers nearly from every major industries which recognize and trust us in deploying various solutions for them, to name a few.

Utility and Transportation



Telecommunications



Private Sector



Education



Defense



Health



Banking



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